Everpoint Health
COVID-19 Drive-Through Testing Solution
Introduction

Everpoint Health is pleased to propose a comprehensive, full-service drive through program that will offer accurate and convenient COVID-19 testing. Everpoint Health was established by Caleb Moore, the founder of Greenwich Medical Partners, a premier concierge practice that serves thousands of patients. Having developed a reputation of trust, quality and exemplary service, Greenwich Medical Partners is widely considered to be one of top primary care practices in the Northeast.

Fast, widely available testing is crucial to controlling the virus over the long term in the United States, experts say, particularly as the country reopens. With a virus that can spread through asymptomatic people, it is essential to identify those who are carrying the virus and helping stop them from spreading it to others.

Our mission is to provide high quality, safe and efficient COVID-19 testing while limiting the possibility of transmission by having patients stay in cars.

Everpoint Health will offer the following testing options:

- COVID-19 PCR Testing
- COVID-19 Point-of-Care (Rapid) Testing

Results will be provided electronically via HIPAA compliant text message with the fastest possible turnaround. PCR results will be delivered within 1-2 business days of sample receipt by our laboratory partner, GENETWORx, and point-of-care testing will be available within approximately 15 minutes.

Lack of Access to COVID-19 Testing

In the early months of the nation’s outbreak, testing posed a significant problem, as supplies fell far short and officials raced to understand how to best handle the virus. Since then, the United States has vastly ramped up its testing capability, conducting nearly 15 million tests in June, about three times as many as it had in April. But in recent weeks, as cases have surged in many states, the demand for testing has soared, surpassing capacity and creating a new testing crisis.

Lines for coronavirus tests have stretched around city blocks and tests have ran out altogether in at many sites around the country, providing evidence that the country is still struggling to create a sufficient testing system months into its battle with Covid-19.

At a testing site in New Orleans, a line formed at dawn. But city officials ran out of tests five minutes after the doors opened at 8 a.m., and many people had to be turned away. In Phoenix, where temperatures have topped 100 degrees, residents have waited in cars for as long as eight hours to get tested. In San Antonio and other large cities with mounting caseloads of the virus, officials have
reluctantly announced new limits to testing: The demand has grown too great, they say, so only people showing symptoms may now be tested — a return to restrictions that were in place in many parts of the country during earlier days of the virus. “It’s terrifying, and clearly an evidence of a failure of the system,” said Dr. Morgan Katz, an infectious disease expert at Johns Hopkins Hospital.

In order to effectively protect our town and surrounding community, we require effective and efficient access to COVID-19 testing.

**About PCR Testing**

Everpoint Health will exclusively provide PCR testing from GENETWORx, a CLIA certified, CAP accredited laboratory and integrated technology platform. GENETWORx was formed in 2013 with the central focus of impacting the lives of people by empowering their physicians with information. Now, GENETWORx is dedicated to fighting back against COVID-19. The GENETWORx’s 2019 Novel Coronavirus (COVID-19) diagnostic test, also known as a molecular test, is the “gold standard” due to its 99% sensitivity and specificity. GENETWORx’s diagnostic COVID-19 test detects infection in the earliest stage, with minimal turnaround time. Once a sample has been received in the laboratory, results will be available via GENETWORx’s portal within 1-2 business days.

On March 26, 2020, the FDA acknowledged that GENETWORx meets the conditions outlined in the FDA Guidelines for Diagnostic Tests for Coronavirus Disease-2019 during the Public Health Emergency for the allowable modifications to the CDC EUA and approved their ability to perform the modified EUA procedure.

GENETWORx, through the acquisition of one of the largest R&D campuses in the US, has the capacity to process 850,000 tests per day with expansion capacity for 1.5 million tests per day. As such, GENETWORx can easily execute on a plan for mass testing for large organizations. In comparison, LabCorp can process approximately 130,000 tests per day and Quest is able to process 105,000 tests per day.

**About Point-of-Care Testing**

Quidel, a manufacturer of diagnostic tests, received Emergency Use Authorization (EUA) from the FDA for its Sofia 2 SARS Antigen FIA, a rapid point-of-care test for the detection of COVID-19. Sofia 2 is the first antigen test approved by the FDA. The Sofia SARS Antigen FIA, with the Sofia 2 and Sofia analyzers, provides automated and objective results in 15 minutes, allowing for testing of patients suspected of COVID-19/2019-nCoV in near-patient testing environments.

**Logistics and Operational Plan**

Everpoint Health will streamline service by requiring patients to pre-register online via a HIPAA compliant web service. Everpoint Health will control and limit traffic congestion and maximize efficiency and speed of service by providing each patient with an appointment window for which they will arrive.

**Step 1: Doctor Referral and pre-registration**

All patients must have a referral from a doctor and complete a secure, HIPAA compliant online
patient intake form. The intake form comprises of:
- Patient demographic information
- Insurance information
- Symptom checking

Our pre-registration process will provide each patient with a window in which they must arrive for their appointment.

**Step 2: Identification and Administration**
Each patient will be required to show their identification. An experienced health provider in full PPE will administer the nasal swab (approximately 10 seconds)

**Step 3: Results Delivery**
Patients will receive their results electronically within the specified timeframe.

**Conclusion**

We appreciate your time and consideration in reviewing our testing program. We are happy to answer any questions you might have or address any concerns.

Sincerely,
Dr. Caleb Moore
Morgan Melnikoff

Everpoint Health, LLC