Meeting called to order at 6:02 P.M. by Chairman Mike Van Oss

Approval of Minutes of the May 20, 2020 Regular Meeting

Motion to approve the Minutes of the May 20, 2020 regular meeting by Lile Gibbons, seconded by Don Carlson. Motion carried (Unanimous).

Election of Officers

Lile Gibbons motioned to elect Mike Van Oss for another year as HMC Chairman and seconded by Bruce Angiolillo, Motion carried (Unanimous).

Bruce Angiolillo motioned to elect Lile Gibbons for another year as HMC Vice Chairman and seconded by Bill Ingraham, Motion carried (Unanimous).

Lile Gibbons motioned to elect Bernard Armstrong for another year as HMC Secretary and seconded by Don Carlson, Motion carried (Unanimous).
4. Chairman's Report

Greenwich Harbor Management Commission Chairman's Report

I would like to thank the Commission, Law Department and the First Selectman’s Office for their continued support during this unprecedented period. All have shown their commitment to this commission that allows us to make progress on the multiple tasks presented to the Harbor Management Commission. Lastly, I thank the commission for unanimously choosing to elect me to a new term as HMC Chairman.

5. Mooring Committee Report

Bill Ingraham reported a continued struggle with illegal moorings occurrences, especially in Greenwich Cove. Bill also noted problematic assignment of mooring locations and a growing “wait list” not being handled by the Harbormaster within a reasonable time frame. Continued and constant repairs for the Harbormaster’s boat are requested by the Harbormaster which adds to lengthy mooring assignments. Bill finished by thanking Joanna Giorno for being able to continue with priority of mastering the database and pursuance of ensuring access to the Mooring Office with no public access to Town Hall. Bill finished by pushing for a noncompliance letter to be sent to those people blatantly not following the rules and regulations and taking advantage or mooring inventory. However, enforcement of this will pose a challenge. Continuing to search for abandoned moorings, need to reclaim and place waitlisted folks in available locations.

6. Harbormaster Liaison Report

Unfortunately, the Harbormaster’s current vessel being in constant need of repairs is challenging. Bill Ingraham is ensuring that repairs happen as quickly as possible due to boating season being at a high point. The newer vessel, in need of minor repairs, is still awaiting its “maiden” voyage, on blocks in parking lot. Further discussion regarding Harbormaster, non-responsiveness to responsibilities followed - jurisdictional authority vs daily duties consistent with Harbormaster role.

7. Applications Review Committee Report

a) 7 Meadow Place pier and floating dock
   Also discussed 6/18 - 7 Meadow Place in OG would like to replace pier/floating dock as well, the plus how the size has doubled to approx. 100 ft out - may be in public trust area. HMC continues to have multiple issues and concerns and has sent a letter to applicant and engineers to request re-submission. Jill Pietropaolo at 5/20 meeting, said that the dock needs to be out that far to have sufficient water depth and they would like to use existing dock- Both Shellfish and Harbor management Commissions have much concern about the dock length of this proposal - It will be posted to public notice per Jill P, however this did not quell the concern. Geoff Steadman voiced that this appears to be a significant encroachment and may need to be changed and addressed. Mr. Steadman also noted that the dock is inconsistent with the policy and HMC plan - we need alternate plans to review. Lile Gibbons also said that it is not in line with the peninsula and this may set the wrong precedent. No action taken.

b) 31 Indian Point Lane, COP
   Application submitted to construct a dock asking for existing stone wharf to be approved as it predates any Harbor plans so there are no archived permits. There appears to be no negative environmental impacts. Bernie Armstrong motioned to approve and seconded by Lile Gibbons Motion carried (Unanimous). Letter to be sent to the applicant.

c) 25 Gamecock Road Dock, Ramp Landing LWRD App.
   Geoff Steadman said they are proposing to anchor with mushrooms – DEEP needs to specify dimensions on plans to ensure anchor placement. Roger Bowgen, Shellfish Commission, agreed that plans need to be detailed regarding the anchoring system. Roger Bowgen knows of anchor limits as they could affect shellfish depending on specific swing of anchors. Letter will be drafted to do to DEEP and copy sent to applicant. Bernie Armstrong made motion to have DEEP make revisions, Don Carlson seconded this motion. Geoff Steadman added that he has a call into Mr. Goucher, Mike Van Oss wants to draft a formal letter to ensure all are aware. This Motion to draft formal letter was carried (Unanimous). Letter to be sent to applicant.
d) 10 South End Court
Request to construct a 10 X 20 Dock, the applicant is Tim Muldoon and Bernie Armstrong requested from Tim a drawing/plan as it was only an application, to date there has not been a response. Geoff Steadman mentioned that he needs to speak with Mr. Gaucher about this application as well. No action taken.

8. New Business

a) Captain’s Island No Wake Zone Buoy
Secure buoys, Bill Ingraham ordered 2 buoys and Bill is handling. Geoff Steadman submitted plans and photo to Aamina Ahmad, Finance, Land Use, Legislative & Rules and Parks & Recreation Committees, and waiting to see if it needs to be provided to RTM, the existing ordinances were simply added to. Lile Gibbons, received an email from a resident, Susan Bevan of 90 Filet Point Circle, requested extending the No Wake zones. It was noted that Indian Harbor YC did place mooring locations in no wake zones and that their mooring field seems to be expanding. Bruce Angiolillo mentioned that HMC needs to make a request to Indian Harbor YC to provide their mooring field mapping. Mike Van Oss, would like to draft letter to Indian Harbor to document our request for mapping. ‘No Wake Zones’ causing multiple issues for ‘No Wake zones’ and the decision to extend no wake zones needs to be revisited.

b) Dredge Funds for Greenwich Cove
This remains unresolved, attempting to understand if funds are available but falls into Town Policy issue, concern is about staying on budget. Bruce Angiolillo said, per Aamina Ahmad, that the BET wanted to know about allocation of $2M- does GHMC intend to utilize or release it? Lile Gibbons suggested that we draft a letter to BET to let them know that we, the HMC does intend to use the funds and there is no intention to release. Angiolillo feels strongly that the Sound needs to be dredged and there is a serious risk that all previous work that has been done to get at this point will be forsaken and a loss of funds if nothing is done. The point of ensuring engagement of the First Selectman was mentioned and needs to be addressed. The open to the use of all on equal terms policy, if followed and agreed to, The ARMY CORPS OF ENGINEERS will dredge.

c) Mr. Armstrong motioned that the HMC continue the Frank Mazza tradition on not having the August meeting. Seconded by Don Carlson. Motion carried unanimous.

9. Harbormaster Search Committee

Chairman Van Oss asked Mr. Angiolillo, as Chair of the Harbor Master Search Committee, to address the Commission.

Mr. Angiolillo reported that the Search Committee, comprised of Bill Ingraham, Casey McKee, Jill Oberlander, Mike Van Oss and himself, had completed its work. Specifically, he reviewed the Search process, including that: (i) the Commission posted a Notice with a job description on the Town's website, calling for resumes from persons interested in the position of Harbor Master on January 31, 2020, (ii) this posting was maintained through May 31, 2020, a period of four months, (iii) the Commission contacted local boat and yacht clubs in Greenwich to stimulate interest in the position, (iv) the Harbor Master Search was on the Agenda for, and discussed at each of the Commission’s monthly meetings held in 2020, (v) the Search Committee interviewed four candidates on May 12, 2020, (vi) Chairman Van Oss thereafter briefed the First Selectman and his fellow Selectpersons on the Search process, and (vii) the Search Committee was prepared to recommend unanimously to the Commission a ranked slate of three names for submission to the Governor as required by the General Statutes. Mr. Angiolillo also noted that: (i) the term of the current Harbor Master, Ian MacMillan, will expire on June 30, 2020, (ii) Mr. MacMillan had not attended a Commission meeting since September 2019, (iii) Mr. MacMillan, as an ex officio member of the Commission, received copies of all meeting Agendas and Minutes at his designated email address, notwithstanding his prolonged absence, and (iv) Mr. MacMillan to date had not submitted a resume to the Commission to be considered for reappointment for another term.

Additionally, Mr. Angiolillo expressed the Commission’s gratitude to Selectperson Jill Oberlander for her participation as a member of the Search Committee and for her wisdom and guidance during the process.
With there being a consensus, a motion to move to executive session for discussion and consideration of potential Harbor Master candidates was made by Bruce Angiolillo and seconded by Bernard Armstrong. Motion carried (Unanimous).

The meeting then moved to executive session at 7:25 P.M. Mr. Angiolillo presented the Search Committee's recommended ranked slate of three names for submission to Governor Lamont for appointment as Harbor Master for Greenwich. There was a discussion of the qualifications and merits of each of the candidates. There was also a discussion of a draft nomination letter to Governor Lamont. With there being a consensus, a motion to exit executive session was made by Bruce Angiolillo and seconded by Lile Gibbons. Motion carried (Unanimous).

Meeting returned to general session at 7:52 P.M. Mr. Angiolillo reported that the Commission had discussed the qualifications and merits of three candidates and that there was a consensus that the Commission was ready to proceed with their recommendations to Governor Lamont. With there being a consensus, a motion was made by Mr. Angiolillo and seconded by Bernard Armstrong resolving that: (i) the Harbor Management Commission recommends Mr. Sean Jordan as the Commission's preferred candidate for the position of State of Connecticut Harbor Master for Greenwich, (ii) the following three names in ranked order be submitted to the Governor pursuant to Section 15-1 of the Connecticut General Statutes: 1) Mr. Sean Jordan, 2) Mr. Michael Vanderbrug and 3) Mr. John Davis, and (iii) Chairman Van Oss promptly execute and send the proposed letter to Governor Lamont in the form presented at this meeting, along with copies of the resumes for each of the candidates. Motion carried (Unanimous).

(Copies of the letter and resumes shall be attachments to the Minutes of this Meeting.)

10. Public Comment

Mike Curley, mentioned that at Great Captain's Island he would like to see 5 MPH markers, speeding and dropping of moorings is constant. Another point by Mr. Curley, in Greenwich Harbor, Indian Harbor Yacht Club (IHYC), seems to be imposing and cutting off the fairway with their guest mooring field. Mike Van Oss asked Mike Curley to forward pictures. IHYC is making a negative impact in this area and HMC will request for a mapping of their mooring field. LT Bonney invites the Commission Members to go out on the GPD vessel for a “looksee” of the fairway and all harbors.

11. Adjournment

Bernie Armstrong made motion to adjourn and Bruce Angiolillo seconded, Motion carried (Unanimous).

Meeting adjourned at 8:01pm

Michael Van Oss
Chairman

Bernard Armstrong
Secretary

Joanna Giorno assisted the Secretary in the preparation of these minutes.
June 17, 2020

Governor Ned Lamont
Office of the Governor
State Capitol
210 Capitol Avenue
Hartford, Connecticut 06106

To the Attention of:
Ms. Janice Dinnall, Executive Aide to the General Counsel

Subject: Recommendation for Appointment of Sean Jordan as Harbor Master for Greenwich

Dear Governor Lamont:

The purpose of this letter is to transmit the recommendation of the Greenwich Harbor Management Commission (“Commission”) for the appointment of Mr. Sean Jordan as State of Connecticut Harbor Master for Greenwich. Mr Jordan would succeed Ian MacMillan whose term expires on June 30, 2020. Mr. MacMillan did not submit a resume to the Commission to be considered for reappointment for another term.

The Town of Greenwich has a Harbor Management Plan which became effective on October 23, 2017. Pursuant to Section 15-1 of the Connecticut General Statutes, it is the responsibility of the Commission to submit, for the Governor’s consideration for appointment, a list of not less than three nominees for the position of Harbor Master.

On January 31, 2020, the Commission posted a Notice with a job description, calling for resumes from persons interested in the position of Harbor Master. This posting was maintained through May 31, 2020, a period of four months. In addition, the
Commission contacted local boat and yacht clubs in Greenwich to stimulate interest in the position.

On May 12, 2020, a search committee of the Commission interviewed four candidates. After careful consideration, the Commission during its meeting of June 17, 2020 voted unanimously, and for the reasons stated below, to: 1) recommend Mr. Sean Jordan as the Commission’s preferred candidate for the State of Connecticut Harbor Master for Greenwich; and 2) submit the following three names to the Governor as required by the General Statutes (resumes enclosed).

Mr. Sean Jordan  
Mr. Michael Vanderbrug  
Mr. John Davis CT

Mr. Jordan’s boating and maritime background makes him exceptionally well-qualified to serve as Greenwich’s next Harbor Master. Mr. Jordan grew up sailing on Long Island Sound. He holds a Bachelor of Science in Marine Transportation, with Distinction, from SUNY Maritime College. After graduation, he spent several years at sea, serving on large ocean going cargo and tanker vessels. He holds multiple professional certificates and a Second Mate’s License. In short, he has both local recreational boating and deep-water commercial maritime experience.

Four years ago, he joined Pacific Basin Shipping in Stamford, CT, where he is Operations Manager for this global dry bulk ship owner and operator. His supervisor at Pacific Basin expressed full confidence that Mr. Jordan’s maritime skillset, temperament and ‘people skills’ would be an asset to Greenwich in the Harbor Master role. He cited Sean’s excellent organizational skills and situational awareness. He believes that Mr. Jordan’s ability to speak effectively and respectfully up and down within Pacific Basin’s management, as well as with clients and vendors, bodes well for Mr. Jordan doing the same successfully with Greenwich residents and boaters.

Mr. Jordan has also worked during recent summers as the Master on a water taxi in Bridgeport where he has had the opportunity to interact with Bridgeport’s current Harbor Master. He too shared his observations of Mr. Jordan with the Commission, noting that Sean is known on the water in Bridgeport as knowledgeable, personable and professional. He cited Mr. Jordan’s dedication, his ability to interact with the public, and his superb work ethic.

Additionally, the Commission was very impressed with Mr. Jordan’s initiative in his preparation for his interview. When he met with the search committee, it was clear that Mr. Jordan had already reviewed and digested, among other things, the applicable General Statutes, DEEP’s published information on the Harbor Master Program, and Greenwich’s Harbor Management Plan, including its description of the role of the Harbor Master and his/her responsibility to support the Plan and the Commission’s work. The Commission is highly confident that Mr. Jordan’s knowledge of the local waters, his demonstrated ability to build good relationships and work well
with stakeholders, and his professionalism and leadership abilities will make him an outstanding choice for Greenwich Harbor Master.

In conclusion, the Harbor Management Commission thanks you in advance for your consideration of our recommendation and your most timely appointment of Mr. Sean Jordan as Harbor Master for Greenwich.

Please contact me (203.247.0509) or mike@vanops.us if you have any questions or require additional information.

Sincerely,

Mike Van Oss
Chairman

cc:
Mr. Fred Camillo, First Selectman
Mr. Anthony Davis, Boards and Commissions Coordinator
Mr. Doug Dalena, Deputy General Counsel
Ms. Kim Czapla, CT DEEP Land and Water Resources Division
Resumes of the Three Candidates for Greenwich Harbor Master
Sean Jordan Resume
OBJECTIVE:
Self-motivated professional with great critical thinking and leadership skills seeking new and exciting opportunities. I am an adaptive, hardworking individual who thrives in both a team based and individual based setting.

EDUCATION:
Bachelor of Science in Marine Transportation, State University of New York Maritime College
Date May 2012 Graduated with Distinction, 3.02

LICENSE:
Second Mate, Oceans, Unlimited tonnage, May 2012

CERTIFICATES:
• NYU - Leadership Training for High Potentials (Oct 2019)
• CTL - M/Tx - SC1x - Supply Chain Fundamentals (April 2019)
• CTL - M/Tx - SC0x - Supply Chain Analytics (Dec 2018)
• Leadership and Management - USCG Approved (Feb 2016)
• Marine Propulsion and Power Plants for Deck Office - USCG Approved (May 2016)
• Advanced Meteorology - USCG Approved (June 2016)
• Advance Celestial Navigation - USCG Approved (June 2016)
• Marine Propulsion and Power Plants for Deck Officer - USCG Approved (May 2016)

PROFESSIONAL EXPERIENCE:
Operations Manager - Pacific Basin Shipping (August 2019 - Present)
• Overall person in charge of Pacific Basin USA Operations Department. Team leader with focus on optimizing profit and loss for office while managing department personnel. Other responsibilities include but are not limited to maintaining/monitoring office KPIs as set by senior management, train new staff, escalate/intervene in serious issues, negotiate/review contracts made by operation team members (contracts are made with vendors, agents and other service providers). In addition to management responsibilities I am responsible for monitoring/executing the daily commercial operation and logistics planning for a high volume of vessels. Strong emphasis on contract management and risk management.

Captain - Pleasure Beach Water Taxi (June - September 2018, June - September 2019 seasonal)
• Person in charge of transporting passengers on board the 28ft water taxi from Bridgeport to Pleasure Beach Fishing Pier. Perform pre-sailing inspections and overseeing daily cleaning of vessel. 11hr shifts working weekends while working at above and below position at Pacific Basin.

Senior Operations Executive - Pacific Basin Shipping (January 2019 -August 2019)
• Manage/Organize office data specifically related to Monthly and Quarterly Operational KPIs; as a part of our company strategy to evaluate tangible improvements to the bottom line. Work directly with operations manager to create and implement standardized improvements for operational decision making. Also act as intermediate point of contact for junior operation
personnel and Management. This is done in tandem with operating about 10 commercial voyages.

**Operations Executive - Pacific Basin Shipping (August 2016 - December 2018)**

- Vessel operator for a global Dry Bulk Ship Owner and Operator. Manage commercial voyage for approximately 10 rotating ships at any given time. Supervise/monitor vessel movements while in port and during transit. Evaluate/ Approve stow plans, arrange and negotiate port costs. Coordinate fuel, ships stores, and equipment deliveries. Heavy emphasis on efficiently managing voyage to improve bottom line and ensure contract obligations are met and optimized.

**3· Mate Overseas Shipholding Group (September 2014- July 2016)**

- Engaged in Maritime Security Program (MSP) and Coastal trade of refined petroleum based products on Medium Range tankers. Acted as OICNW, and PIC During all stages of transfers. Performed safety inspections per Company Safety Management System. Performed preventative maintenance projects per Chief Officer.

**2· Mate Crowley Petroleum Services (May 2013 - August 2014)**


**3.. Mate Crowley Petroleum Services (July 2012 - May 2013)**

- Engaged in Coastal trade of refined petroleum based products on board 750 Class Ocean Going ATB's. Acted as OICNW and PIC during all stages of transfers. Performed safety inspections per company Safety Management System. Performed preventative maintenance projects per the Chief Officer.
SUMMARY

• **Entrepreneurship:** Anticipated and articulated needs for agricultural businesses, and built businesses and systems to meet those needs.

• **Management:** Managed and supervised up to twelve employees and interns each year, taught them new skills, developed managers, and created a team with a strong vision and passion for their work. Designed innovative programs for interns to learn how to run their own businesses, such as managing farmers markets with profit sharing or renting land to raise animals they marketed and sold.

• **Marketing:** Developed the brand "Trillium Haven Farm" through printed materials, promotional handouts, website, news letters, and events. Designed and set up the farmers market stalls. Developed community relationships with churches, schools, universities and other organizations through tours, co-marketing, and fundraising activities.

• **Business Planning and Development:** Developed the business plan for Trillium Haven Farm CSA program and farmers markets as well as: chicken production, lamb production, organic plant sales, Forest Hills Foods sales, and restaurant accounts. This involved the ability to take the original business plan and continually scale it up and diversify revenue streams. Additionally I was the project manager for opening Trillium Haven Restaurant, which involved designing the interior, securing a liquor license, hiring managers, securing loans, and overseeing construction.

• **Business Consulting:** Developed a business plan for a farming program at Blandford Nature Center, and assisted in hiring the farmer. Developed a business plan for a grocery business for the Downtown Market. I also offer farming in g and business support for interns and employees who have gone on to start their own farms and businesses.

• **Communication:** Communicate with customers and community partners through news letters, email, social media, and speaking to groups.

• **Innovation:** Designed and built tools related to farming, as well as created systems for planting, harvesting, and distributing produce.

• **Community Development:** Trillium Haven Farm became successful in large part because of the relationships that were developed within the community. These relationships led to new business opportunities, and opportunities to promote our vision. Not only did this lead to the farm's success, but it was instrumental in developing the local food-system, and created opportunities for other farms and food businesses.

• **Educating Consumers and Customers:** Educated customers and the community at large on how to use vegetables, about new varieties of vegetables, and how to live a healthy lifestyle. In addition, through the sale of vegetable plans, I educated consumers on how to start and maintain their own gardens.

• **Publicity:** As a pioneer in sustainable agriculture in West Michigan Jan a spokesperson for the movement and am called upon for articles relating to farming operations, concerns, and the development of new markets. I am adept at doing interviews and communicating my vision and ideas to the media.

COMMITTEES AND AFFILIATIONS

- Downtown Market Advisory Committee (2011-present)
- Downtown Outdoor Market Committee (2013 - present)
- Grand Rapids Urban Growers (2014 - present)
- Greater Grand Rapids Food Systems Council (2002 - 2005)
- Burt Blek e's ad hoc "Food Group" (2009 - 2010)
- West Michigan Growers Group (2010 - present)
- Local First CSA Marketing Grant Committee (2015 - present)
- Baxter Community Center Agricultural Committee (2014-2015)

EXPERIENCE

Trillium Haven Farm
2001-present
owner

• Started the business in 2001 with 30 CSA members who believed in my vision for sustainable agriculture,
community development, and environmental stewardship. By 2011 the farm had 450 CSA members, other revenue streams including farmer’s markets, and was involved in other activities surrounding sustainable agriculture.

- Fulton Street Farmers Market: Grew from $1,000 in revenue in 2002 to $50,000 by 2011.
- Restaurant Gardens: Designed and installed an elaborate vegetable and herb garden for Six.One .Six which provided a connection for the staff and customers to where their food was coming from, and reduced their costs substantially for purchasing those vegetables and herbs. This also included “Speak to the Earth” events which educated consumers on farming and cooking and culminated in a tour and lunch on the farm. Created a schedule for and installed a similar garden for The Winchester, and designed and installed a garden for Trillium Haven Restaurant.
- Forest Hills Foods: Designed the marketing for and curated a IO’ space in their produce department to highlight and promote local produce.
- Animal Production: Produced chicken, eggs, and lamb for sale to the public and restaurants. Scaled production to 1000 chickens. and 20 lambs a season.
- Certified Organic Vegetable Plants: Designed the marketing and product mix for wholesale plant production in partnership with Luurtsema Sales . This also included marketing these plants at local farmers markets.
- On farm Retail Store: Created a store on the farm to provide products to customers that were not produced on the farm. This included designing and building the space, purchasing, inventory, and sales.
- Internships: Worked with Grand Valley State University, Aquinas, and Calvin College to design for-credit student internships.
- Tours and Student projects: Supported hundreds of students and professors who used the farm as a resource for teaching and learning on a range of topics including native plants, suburban development, sustainable agriculture, and social justice.

Trillium Haven Restaurant
2011-2013
Project Manager and Owner
- Envisioned a new restaurant with a direct connection to Trillium Haven Farm, and became the project manager, starting in 2011.
- Hired a chef to design the menu
- Found a business partner, and secured loans
- Secured a liquor license, and worked with the City of Grand Rapids on all permits and regulations
- Worked with an architect to layout the dining room, and design the kitchen
- Coordinated with a builder, and oversaw the construction process
- Ordered fixtures and small wares
- Restructured the business plan for Trillium Haven Farm in order to provide the restaurant with most of its needs for meat and vegetables.

Grand Rapids Downtown Market
December 2013-July 2014
Consultant
- Assisted the Downtown Market with designing and opening a specialty grocer to replace an existing business within the market hall. This involved a business plan, marketing, forecasting, purchasing, retail layout, and design.

YMCA of Greater Grand Rapids
July 2014-present
Agriculture Operations Director
- Manage daily operations of the Veggie Van mobile market program which is designed to provide access to fresh fruit and vegetables for vulnerable communities.
- Manage 12 Veggie Van staff members
- Strategic planning for how to make the Veggie Van program financially sustainable
- Designing and implementing a new “Healthy Corner Store Initiative” which aims to increase the supply of Fresh Healthy food in areas considered to be food deserts by assisting targeted store owners with purchasing, displaying, and marketing fresh fruits and vegetables
- Designing programs for a new YMCA facility that will include gardens and greenhouse

Timber Press
July 2013-present
Author

- Wrote a book titled "Vegetable Gardening in the Midwest" on contract.

EDUCATION

BACHELOR OF ARTS: PSYCHOLOGY
Calvin College, Grand Rapids, MI
- Student Activities Office: events coordinator '92-'96
Cpt. John Davis
Sales manager, consultative sales specialist, complex systems design and implementation, luxury goods.
Norwalk, CT

I possess an entrepreneurial spirit, am quite capable and able to adapt to any situation. As a long time business owner, I am always looking to improve processes for a better result. I am devoted team player who will always put company first.

Willing to relocate: Anywhere
Authorized to work in the US for any employer

Work Experience

Owner/Operator
Captain John's Tiki Tours. LLC - Stamford, CT
January 2018 to Present

Our passion is boating! We believe in providing a personal touch beyond just throwing you the keys or taking you for a boat ride. Do you and your friends want to go out for an exciting tiki tour this evening? How about climbing aboard our Tiki Kats for an up close and personal, unique deep-water adrenaline pumping boat ride of your life? We’re here to make your dreams a reality!
Here at Captain John’s Tiki Tours in Stamford’s Harbor Point, we are all about creating custom and fun experiences for our clients. Whether you are a seasoned sea salt, someone who just wants to go for a boat ride or a novice at boating, we have all the options you need!
For those new to boating, our owner, Cpt. John Davis is a 100 Ton Master Coast Guard licensed Captain. His vast boating and small craft seamanship experience in Long Island Sound will give you the confidence you need when you are ready to learn the ropes on our Tiki Kats, he will provide you with prudent and safe boat handling instruction.
If it is just a boat ride you are looking for, he and several other licensed Captains are on hand to take you and your crew on an exciting excursion should you want to enjoy the sights of the sound with your family and friends without worrying about running the boat.

Operations Director
Carefree Boat Club - Old Lyme, CT
September 2016 to November 2017

Brought new chapter of business out of the ground to open four locations in Fairfield County. Developed training and operational protocol and new hires utilizing previous expertise in both Coast Guard and maritime experience. Exceeded sales goals in first year.

Charter and Brokerage Division Manager
Rex Marine Center - Norwalk, CT
February 2009 to September 2016

New business sector development, advertising, website design and implementation.
• Yacht Charter/Yacht Brokerage Division management
• Rex Boat Club Training and Charter Captain, Asst. Manager
• Yacht Deliveries and Sea Trials for service division and brokerage
• Charter sales from 6 to 600 passengers

**Formula Boats - Northeast Showroom Gallery Manager**
Formula Boats/Thunderbird - Decatur, IN
January 2014 to August 2016

Oversee Norwalk, *CT* showroom build-out, supported operations and factory facilitated sales from VA to ME. Manage factory salesmen throughout territory. Coordinate sales and service orders with factory staff in Decatur, IN. Wrote and delivered over 16M in retail sales in 2 years. Work with independent yacht sales brokers and dealers in the area to promote, show and sell Formula Boats. Develop marketing promotions and events at facility to boost brand name awareness. Attended regional boat shows to assist quoting and closings for sales staff. Facility and Service Liaison. Provide on site support for factory shipments and make ready through facility service department. Coordinate boat deliveries throughout region with multiple boat prep centers. Oversaw and completed product orientation and deliveries with customers.

**Technical Consultant, Outside Sales and Marketing**
Elco Motor Yachts - Athens, NY
January 2010 to June 2012

Provide trade show booth design, staffing and sales support.
- Assist with logistics and shipping of boats, product and freight
- Coordinate trade show booth designs for Annapolis, The Netherlands, New York, Atlantic City, Miami, Norwalk and Lake George Boat Shows
- Assist Engineering in development of safety standards and technical white papers for owners and installers manual.

**Owner**
DAVCO Custom Electronics Solutions Inc - Norwalk, CT
1986 to 2010

In charge of new business development, system design and sales, product testing, employee training and customer satisfaction.
Responsible for total performance including sales, service, control, revenue, and expenses.
- Average annual sales totaling 2.5 million
- Reorganized business in 2002 to take advantage of market trends
- Contributed to organization and development of original Direct Broadcast Satellite division with Thompson/DirecTV and USSB

**Executive Property and Construction Manager**
Padgett Creek Ltd - Stamford, *CT*
1983 to 1986

Provided multi faceted services and solutions to over 300 property owners and businesses to maintain appearances and value.
Responsible for growth and profitability of Padgett Creek customer service division. Managed vendor services, pricing and in house construction services.
- Provided weekly detailed reports to property owners and company president with recommendations on improvements and service requirements for areas of concern
- Oversaw all outside service vendors, inspected completed work and negotiated new contracts
• Provided emergency key services

Education

Diploma
Westhill High School - Stamford, CT

Skills

MAC, PC proficient, Networking + (10+ years), Small Craft Handling and Electronic Navigation (10+ years), Marine Navigation and Communication Systems (10+ years), High End Residential, Commercial, Marine and RV Automation, Lighting/Shade Control, Communication and Entertainment Systems (10+ years), Specializing in technical, consultative and hospitality type sales (10+ years)

Links

https://www.linkedin.com/in/capt-john-davis-52346613/

Military Service

Branch: Coast Guard AUX
Service Count ry: United States
Rank: CREW
USCG BO, OUPV, CAPTAIN I00T MASTER, TOWING, NAVRULES 90, Seamanship, Comms Specialist, Instruct or

Certifications/Licenses

Factory Certified by Crestron, Lutron, Control4, SONY, THX, Raymarine, Furuno, and SeaTel. State of Connecticut Licensed TV, Radio, Antenna and Repair

NY Public Vessel License #15806

Certified Instructor, Connecticut DEEP, USCG Auxiliary

ABYC, Certified Marine Electrician, Basic Marine Engines

CEDIA (Custom Electronic Designer and Installer Association) Level l& 2 Certified

Groups

NMEA, Electronic Technicians Association, CT Marine Trade Association